

PRACTICE REAL ESTATE GROUP Media Kit 2025

www.PracticeRealEstateGroup.com

About

Founded in 2014, Practice Real Estate Group is a leading full-service national real estate brokerage. Our team of tech-savvy and forward-thinking agents is committed to identifying opportunities for healthcare providers and organizations.

We specialize in guiding doctors and healthcare groups confidently through the real estate market. Our comprehensive services enable providers to establish clinics that align with their personal values while maintaining practice control.

Whether you're a first-time business owner opening your first location or an experienced group practice with a multiregion growth strategy, we have the knowledge and expertise to help you choose the optimal real estate option, which will generate greater returns for your business.



Mission

We guide doctors and healthcare groups through their most critical real estate decisions.

What Sets Us Apart

UNRIVALED RESEARCH

Our in-house research team is dedicated to market surveillance and competitive analysis, designed to ensure truly successful practices.

INDUSTRY EXPERTS

Our agents specialize in commercial real estate for healthcare users only; that means niche industry knowledge and insightful experience in negotiating the best terms for our clients.

WE'RE RESPONSIVE

We're professional, efficient, and we pick up the phone. Our advice is clear and consistently on point.

One of our clients recently said, "Practice Real Estate Group superseded our expectations for our dream practice location and ensured we got exactly what we were asking for. PRG provided countless referrals for great people along the way to help us make our practice our very own. Highly recommend PRG for your next adventure!"

> PRG has helped over 1,000 doctors and dentists open successful practices since 2014.

Our Proven Process

UNDERSTAND YOUR VISION & BEGIN RESEARCH

IDENTIFY OPPORTUNITIES

NARROW VIABLE OPTIONS

ANALYZE DATA & PRESENT SOLUTIONS

SECURE & EXECUTE THE BEST DEAL

Geographic Area

Our team serves clients across the United States with particular expertise in Texas, New England, and major metropolitan markets.

<u>Click</u> to hear what our clients say about us.

Leadership



Thomas Allen Co-founder, CEO

Thomas Allen founded Practice Real Estate Group in 2014 after graduating from The University of Texas at Austin and building expertise in medical tenant representation and commercial real estate. Known for his strategic vision and negotiation

skills, Thomas consistently creates real estate solutions that "check every box" for healthcare practice owners across the country. His honest, straightforward guidance and deep industry knowledge have made him a sought-after advisor for healthcare professionals making critical real estate decisions. In 2016, Thomas launched Practice Transitions Group, expanding his impact by helping dental, medical, and aesthetic practice owners successfully navigate the complex process of practice sales and transitions.

David Williams Managing Partner

Dave oversees all business operations at Practice Real Estate Group, managing the critical demographics and competition research teams that power PRG's location success while leading the underwriting team for PTG's practice sales. His strategic oversight extends to both companies' Marketing and



Sales Operations. Before joining PRG, Dave built his operational expertise at Roikoi, an Austin-based social recruiting startup acquired by Terminal.io. Dave brings analytical precision to healthcare real estate through his MBA in Entrepreneurship from the Acton School of Business, complemented by his scientific foundation in Physics and Environmental Science from Carleton College and TCU.



Trac Bledsoe Managing Principal -Development

Trac Bledsoe grew up outside of Fort Worth and graduated from the University of Texas School of Architecture. Trac has been in commercial real estate for over 25 years, having previously worked with institutional development

firms in Atlanta, Dallas, and Austin, including the Trammell Crow Company and OPUS Development. His familiarity and experience with multiple facets of commercial real estate investment and development help Trac tailor the right solution for each client and partner. Trac lives in Austin with his wife Mary, where they have two college-age sons, four rescue dogs, and one cat. In his free time, he enjoys mountain biking and exploring small towns throughout the Texas Coastal Plains.

Carl Cooper National Sales Director

Carl Cooper grew up in West Houston and graduated from Texas A&M University with a BA in Leadership Development. He worked 8 years in the outdoor adventure leadership space, selling outdoor group experiences and guiding backpacking, camping, and rafting trips for various non-profit



and corporate clients. His unique perspective on people, team dynamics, and pushing those around him to be their best sets him up to lead and engage those he crosses paths with daily. Carl lives in East Austin with his wife and 2 kids. In his free time, he loves cycling, backpacking, trying new restaurants, retreating to his family's ranch, and spending time with his friends and family.

Brand Assets

Download Practice Real Estate Group Logos





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