



# PRESS RESOURCES

## Tag Line:

Practice Real Estate Group was built from the ground up to service the unique real estate needs of the healthcare sector.

## Long Description

Practice Real Estate Group and Transitions is a full-service real estate firm. We handle the full spectrum of Medical Real Estate needs including leasing, acquisitions, group expansion, listings, development, and even practice transitions.

Real Estate decisions are some of the most impactful you'll ever make for your business. Because healthcare is our sole specialty, our team understands how to negotiate the terms that matter to get you a deal that builds value for your organization.

Whether you're a first-time business owner opening your first location, or an experienced group practice with a multi-region growth strategy, we have the knowledge and expertise to help you choose the optimal real estate option which will generate greater returns for your business.

## Key Benefits

- 100 years of combined healthcare real estate experience
- 1,000 healthcare real estate transactions
- 1 million+ square feet of ground-up development and acquisitions
- Thousands of demographics and competition studies produced and analyzed
- Hundreds of thousands of properties and real estate insight housed in our database
- In-house attorney who manages the lease review with your attorney to improve efficiencies
- Collaborative atmosphere that fosters trust and efficient problem-solving
- Proprietary, state-of-the-art system for mapping and accounting for competitive practices

## Mission Statement

“Our mission is to be the most trustworthy and knowledgeable real estate team our clients will ever work with.”

# Company Vision

## Nationwide Reach

Our nationally distributed team of agents combined with our in house research division let us quickly parse any market in the US on the terms that matter to your business.

## In It For The Long Haul

We build long-term relationships with our clients based on trust and results. We're ready to support your business growth via acquisition, ground-up development, or traditional lease and build-out of medical office space.

## We Are Technology-Forward

Our proprietary research and analysis platform provides you with the most comprehensive data possible so you can make the best decision for your business. We examine local competition, analyze population statistics and observe growth patterns to help ensure your new location is viable and fits with your long-term goals.

# Recent News & Media

## [Smile Center Dental In Texas Joins Western Dental and Brident](#)

March 16th, 2021

## [Thomas Allen of 'Practice Real Estate Group': 5 Things You Need To Know To Grow Your Private Practice](#)

February 12, 2021

## [Podcast: The Dental Marketer | Episode 228](#)

## [RESOLUT RE closes nine transactions in Houston, Austin metros](#)

October 7, 2020

## [New 17,000-square-foot medical office complex planned for Georgetown](#)

July 9, 2020

## [Real Estate Practice Options for the Dermatologist](#)

August 28, 2020

## [49 real estate deals rounded up, including Central Health's land buy](#)

August 1, 2019

## [Retail wrap: Warby Parker joins Rice Village; i Fratelli Pizza puts Houston on radar](#)

October 2, 2018

## [NAI Partners Retail team arranges lease for Above & Beyond Veterinary Hospital at 11609 Broadway St.](#)

October 1, 2018

## [Bierbrier Development signs 3 leases for 5,762 square feet at Needham Street Village Shops in Newton](#)

September 5, 2018

## [Winick brings LIC's Luna building to full retail capacity](#)

June 15, 2018

## [Retail Solutions Brokers Sale of 4,000 SF Strip Retail Center in Metro Austin](#)

February 20, 2018



# Leadership



## Thomas Allen

Founder, CRO | Practice Real Estate Group

[thomas@practicerealestategroup.com](mailto:thomas@practicerealestategroup.com)

[LinkedIn](#) | [High-Res Photo](#)

Thomas Allen founded Practice Real Estate group in 2014 after several years working in both medical tenant representation and commercial real estate after college. He has earned a reputation as a smart, creative, and trustworthy advisor to his clients. His vision was to build a company that could deliver that same level of service across the country. Thomas also started the brokerage arm of PRG, Practice Transitions Group, after seeing an opportunity to apply the same approach he took to Real Estate to helping his clients sell their businesses. Thomas is a graduate of the University of Texas at Austin.

### Fun Facts:

Scratch Golfer

Lives in Austin with wife and 3 Kids



## Austin Wheeler

National Real Estate Director | Practice Real Estate Group

[austin@practicerealestategroup.com](mailto:austin@practicerealestategroup.com)

[LinkedIn](#) | [High-Res Photo](#)

After working with Thomas early in his career, Austin transitioned his book of business to PRG in 2016 and has forged many of PRG's key client and network partner relationships. Austin serves as National Real Estate Director, building and training PRG's initial agent team and advocating for the team culture focused on the client that persists at PRG today. He manages PRG's national relationships and oversees several national client accounts. Austin is a graduate of the University of Colorado at Boulder.

### Fun Facts:

Was a long snapper in college

Lives in DFW with his wife and 2 kids



# Leadership



## David Williams

CTO, COO | Practice Real Estate Group

dave@practicerealestategroup.com

[LinkedIn](#) | [High-Res Photo](#)

Dave oversees business operations at PRG and PTG. He manages the demographics and competition research teams and product for Practice Real Estate Group and the underwriting team for Practice Transitions Group. He also oversees both Marketing and Sales Ops for both companies. Prior to joining PRG Dave worked for Roikoi, a social recruiting software startup in Austin (acquired by Terminal.io). Dave has a MBA in Entrepreneurship from the Acton School of Business and an educational background in Physics and Environmental Science from Carleton College and TCU.

### Fun Facts:

Lives in Austin with wife and 2 kids

Once hiked 230 miles in 10 days



## Trac Bledsoe

Custom Development Lead | Practice Real Estate Group

trac@practicerealestategroup.com

[LinkedIn](#) | [High-Res Photo](#)

As an experienced Commercial Property Investor and Operator, Trac is focused on generating long-term financial performance through the development and acquisition of medical office and surgery center projects. He focuses on the Acquisition and Development of Healthcare Real Estate, and acts as the custom development leader between PRG and its clients.

### Fun Facts:

Still owns his first car - a Jeep





## Mark Storey

SVP, Agent, Central Texas Market | Practice Real Estate Group  
mark@practicerealestategroup.com

[LinkedIn](#) | [High-Res Photo](#)

Mark handles one of PRG's primary services; tenant and buyer representation. He manages purchases and lease transactions for clients, including site selections, demographic and competitive analyses, and negotiations.

### Fun Facts:

Loves to fish

Lives in Austin with his wife, who is Dutch - they both enjoy traveling to Holland a couple of times per year

## Brand Assets

Get our brand assets such as logos, symbols and other files.



[Download Practice Real Estate Group Files](#)



[Download Practice Transitions Group Files](#)

## Testimonials

To see customer testimonials, visit <https://practicerealestategroup.com/reviews/>

## Contact

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<https://practicerealestategroup.com/>

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